

Political Consultant

Role: Associated Partner

Reporting to: Owner

Job Location: TBD

Full-time, Commission

Note: This position may be considered as an entry point toward a career path in political consulting. Person must be a self-starter with a willingness to learn. Non-Disclosure and Non-Compete are required.

Overview

Ozean is seeking political consulting talent willing to build a clientele in the Republican / Conservative market (campaigns, trade associations, and ballot initiatives) and who has the ambition to be a political strategist in a successful, employee owned political consulting firm.

Our ideal candidate is likely recently graduated from college or currently employed in their first job, but eager for new opportunities for professional, business, and leadership growth. You would enter the firm as a Associate Partner, working alongside the current Managing Partner, and with the opportunity to become a Senior Partner within 24 months. Salary, commissions, bonuses and benefits are all competitive and subject to negotiation based on circumstances of the hiring, acquisition or merger.

Primary Responsibilities:

Clients

- Ability to successfully manage accounts, clients and major projects
- A passion for politics, campaigns, communications, and policy

Marketing

- Ability and desire to originate new business and retain client relationships
- The desire to build, renew and maintain a professional reputation and network

Leadership

- Demonstrated knowledge of the political consulting industry
- Desire to grow a small business

Required Experiences / Qualifications

- Political, Public Relations, or Public Affairs Experience or Degree
- Ability to comprehend the Ozean offerings and to communicate our value proposition to prospects
- Knowledge of commonly used concepts, practices, policies, and procedures within the political consulting industry.

- Must interact effectively with all levels of management and staff, internally and externally
- Must be accountable, professional, courteous and motivated, and must work well individually or as a member of a team
- Excellent presentation skills, verbal and written communication skills, and interpersonal skills
- Excellent computer skills, Proficient in Microsoft Office products (Word, Excel, Powerpoint)
- Strong Internet research skills required
- Self-starting with solid follow-through
- Highly motivated with a strong desire to succeed
- Relies on judgment to plan and accomplish goals

Preferred Experiences / Qualifications

- Bachelors degree or equivalent, preferably in related field
- Data Analytics familiarity
- Experience developing and writing strategic campaign, public relations, or public affairs plans

At Ozean, we hire great people and are building a high-performing team and dynamic company culture around a shared vision and values.

Our Purpose:

- *Navigate to Victory – even the hard ones.*

Our Mission:

- Ozean Media will understand and shape political environments to achieve and maintain victory for trade associations, conservative causes, conservative ballot initiatives, and Republican candidates.
- We will maximize talent, relationships, partnerships, and technology; we will not tolerate waste in any area so that we can reinvest in and grow our company.
- We will be recognized experts in our field and we will improve constantly.

Our Values:

- *Loyal, Honest and Candid, Discrete, Data Driven, Accountable, Focused, Independent, Growth Orientated*

You can read more at: <http://ozeanmedia.com/about/>